


## EXPRESSION OF INTEREST

	<p><b>Address;</b> 4<sup>th</sup> Floor, The Clan Place, Plot 1386a, Tigris Crescent, Maitama, Abuja, Nigeria.</p> <p><b>Tel:</b> +234 809 0460440, +234 (0) 9 904 0035</p> <p><b>Web:</b> <a href="http://www.nsia.com.ng">www.nsia.com.ng</a></p> <p><b>Email:</b> <a href="mailto:info@nsia.com.ng">info@nsia.com.ng</a></p>	
<p>The Nigeria Sovereign Investment Authority (NSIA) invites Expressions of Interest (EOI) from competent international and/or local engineering and construction firms to undertake the design/engineering, procurement, construction, commissioning, operations and maintenance of a 10 MWp grid-connected solar PV power plant, and the related sub-works in Kumbotso, Kano State, Nigeria.</p>		
	1. Start date of issue of EOI	14 <sup>th</sup> May 2020
	2. Last date of submission of EOI	3 <sup>rd</sup> June 2020

NSIA requests for Expression of Interest (EOI) from interested and competent bidders/companies.

NSIA reserves the right to accept or reject any applications made pursuant to this request at its own discretion without assigning any reason thereof.

**MAY 2020**

# Contents

1.0	INTRODUCTION .....	4
2.0	EXPRESSION OF INTEREST INVITATION .....	6
3.0	SUBMISSION INSTRUCTIONS .....	7
4.0	IMPORTANT INFORMATION FOR PROSPECTIVE BIDDERS .....	8
5.0	MANDATORY REQUIREMENTS .....	10
6.0	INFORMATION QUESTIONNAIRE.....	12
	Part A – General Information .....	12
	Part B - Eligibility .....	14
	Part C: Financial Information.....	15
	Part D: Health, Safety and Environment.....	16
	Part E: Industry Information .....	17
	PART F: Certification .....	19
7.0	ANNEX.....	20

## DISCLAIMER

The information contained in this Request for Expression of Interest (EOI) or subsequently provided to bidders, whether verbally or in documentary or any other form by or on behalf of the Nigeria Sovereign Investment Authority (NSIA) or any of its employees or advisers, is provided to bidders on the terms and conditions set out in this EOI invitation and such other terms and conditions subject to which such information is provided.

This EOI invitation is not an agreement or an offer by NSIA to the prospective bidders or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the preparation of their submission pursuant to this EOI. This EOI includes statements, which reflect various assumptions and assessments arrived at by NSIA in relation to the scope.

Such assumptions, assessments and statements do not purport to contain all the information that each bidder may require. This EOI may not be appropriate for all persons, and it is not possible for NSIA, its employees or advisers to consider the objectives, technical expertise and particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI, may not be complete, accurate, adequate or correct.

Each bidder should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this EOI and obtain independent advice from appropriate sources.

NSIA, its employees and advisers make no representation or warranty and shall have no liability to any person including any bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the RFP and any assessment, assumption, statement or information contained therein or deemed to form part of this RFP or arising in any way in this Selection Process.

NSIA also accepts no liability of any nature whether resulting from negligence or otherwise, howsoever caused, arising from reliance of any Applicant upon the statements contained in this document. NSIA may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this document.

The issue of this EOI invitation does not imply that NSIA is bound to select a bidder or to appoint the selected bidder, as the case may be, for the contract and NSIA reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever.

The bidder shall bear all costs associated with or relating to the preparation and submission of Proposals including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by NSIA or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the bidder and NSIA shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the Proposal, regardless of the conduct or outcome of the Selection Process.

## 1.0 INTRODUCTION

### About NSIA

The Nigeria Sovereign Investment Authority (NSIA) was created by an Act of the National Assembly - the Nigeria Sovereign Investment Authority (Establishment) Act - in 2011 and signed into law by the President on 26 May 2011.

NSIA share ownership: Federal Govt. (45.8%), State Govts. (36.2%), Local Govts. (17.8%) & FCT (0.16%). NSIA's first Board was inaugurated on the 9<sup>th</sup> October 2012 and commenced investment operations in Q3 2013 with seed funding of \$1 billion. The organization further received \$500 million additional capital contribution between 2016 and 2017. NSIA also received US\$650 million as part of the committed funding for the Presidential Infrastructure Development Fund (PIDF).

NSIA is anchored on a 3-fold mandate:

- i. Building a savings base for the Nigerian People.
- ii. Enhancing the development of Nigeria's infrastructure.
- iii. Providing stabilisation support in times of economic stress.

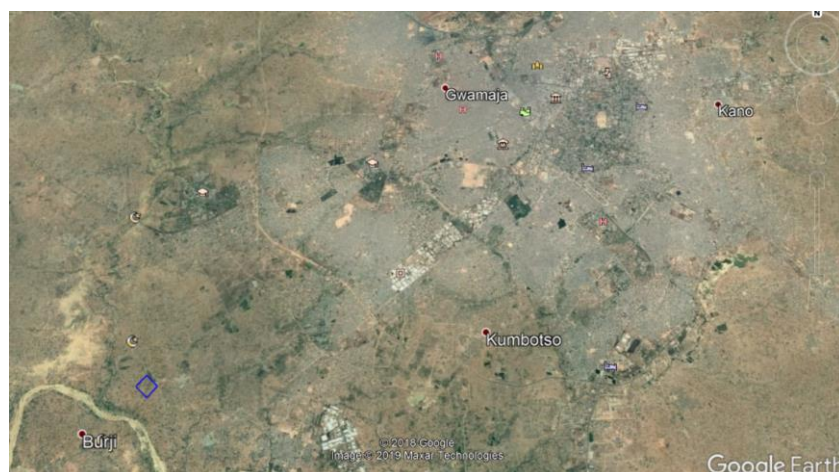
Its infrastructure investments are focused on key sectors of the Nigerian economy including Agriculture, Healthcare, Power, Gas Industrialization and Motor Ways.

### About the Project

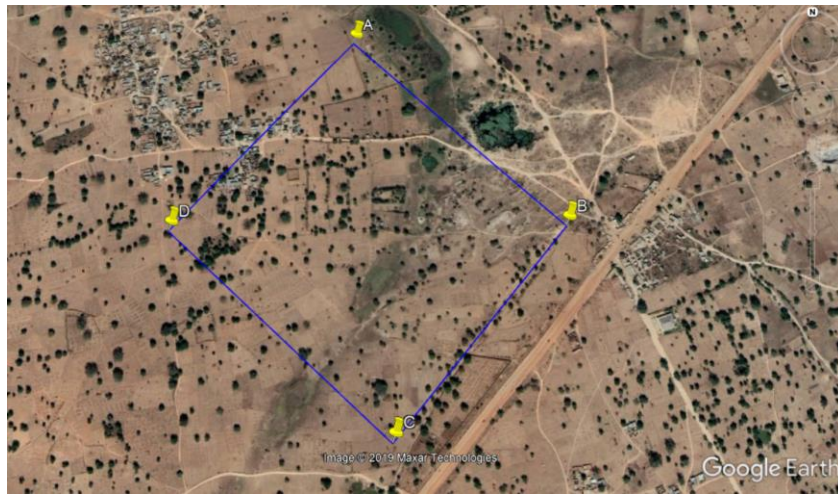
The NSIA are the funds and project managers for the 10 MWp Solar PV Power Plant sited in the Kumbotso Local Government Area, Kano State, Nigeria.

The Solar project is sponsored by the Federal Government of Nigeria (FGN) and co-owned by the FGN, Kano State Government and the Kumbotso Local Government, within the corporate ownership structure of a Special Purpose Vehicle (SPV) - Haske Solar Company Limited (Haske).

The Project site (shown below in blue), which is situated on about 24 hectares of land, is located at the South-West of Kano (16.5 km from the center of the Capital).



The satellite image below shows the site which is accessible via Kwamkwaso (Madobi) Road.



The table below shows the site plot coordinates.

<b>Point</b>	<b>DMS Latitude</b>	<b>DMS Longitude</b>
<b>A</b>	11°55'1.07"N	8°24'58.51"E
<b>B</b>	11°54'50.02"N	8°25'10.64"E
<b>C</b>	11°54'38.46"N	8°25'0.96"E
<b>D</b>	11°54'49.70"N	8°24'48.39"E

## 2.0 EXPRESSION OF INTEREST INVITATION

NSIA invites Expressions of Interest (EOI) from competent international and local engineering and construction firms to undertake the design/engineering, procurement, construction, commissioning, operations and maintenance of a 10 MWp grid-connected solar PV power plant, with the related sub-works in Kumbotso LGA, Kano State, Nigeria.

The scope will include, but is not limited to, the following:

1. All project preliminaries (mobilization of resources to site, obtaining all relevant construction related permits and approvals, all pre-commissioning certifications, etc).
2. Detailed engineering/ designs and approvals.
3. Procurement of requisite equipment and materials from approved original equipment manufacturers and sources.
4. Construction of the facility as per the approved design.
5. Clearing of all imported related materials and equipment and transportation of same to Project site.
6. Testing and commissioning.
7. Post commissioning training.
8. Operations and maintenance of the facility on a 3-year rolling basis.
9. Provision of maintenance literature/ manual and training of the client's representatives.
10. Any other related duties to facilitate realization of the project.

These requirements will be more detailed in the Request for Proposals (RfP) document which will be circulated to **ONLY** shortlisted firms upon evaluation of all EOI submissions. Firms will be shortlisted for submission of RfP based on their demonstration of sound technical and financial capabilities in response to this request.

In addition to the information requested in the questionnaire section (section 6.0) of this document, interested firms must provide an updated copy of their company profile with a works catalogue demonstrating their experience in similar project.

**Please read through this document carefully and provide the requested information together with ALL required support documents.**

### 3.0 SUBMISSION INSTRUCTIONS

One original hardcopy and two photocopies of the Expressions of Interest, with cover letters together with all completed documents in a plain sealed envelope clearly marked:

**“EXPRESSION OF INTEREST TO TENDER FOR THE EPC AND O&M SERVICES  
OF 10 MWp SOLAR PV POWER PLANT AT KUMBOTSO, KANO, NIGERIA”**

The submission should be addressed to and deposited at the following address:

**The Procurement Officer,**  
Nigeria Sovereign Investment Authority,  
4<sup>th</sup> Floor, The Clan Place,  
Plot 1386A, Tigris Crescent,  
Maitama,  
FCT Abuja,  
Nigeria,

Two soft copies of the same should be included in the envelope using thumbs/flash drives.

The submission deadline is 3<sup>rd</sup> June 2020 at 12:00 noon.

Please note that NSIA reserves the right to accept or reject applications made pursuant to this request at its own discretion without assigning any reason thereof.

#### 4.0 IMPORTANT INFORMATION FOR PROSPECTIVE BIDDERS

The following special information/instructions with respect to the objectives of the bid are given to guide the process:

1. The purpose of this document is to assist NSIA in the identification and evaluation of potential EPC and O&M contractors, who may subsequently be invited to tender for the said works.
2. The bid is an international bid i.e. open to both qualified and competent foreign and indigenous firms.
3. The prospective foreign bidders must have at least one competent local firm with good track record and evidence of similar Solar PV EPC project experience as the consortium partner for the purpose of technology transfer and meeting statutory local requirements and documentation.
4. Foreign firms that are registered in Nigeria, and which have evidence of operations in the country, shall be free to bid without any local consortium partner.
5. Evidence of involvement of local communities in similar projects (as defined below).
6. The questionnaire below is to be comprehensively completed in all respects. Any unfilled fields in the form will result in a zero score during the evaluation exercise even if information the answer to the question is available in a separate section or attachment.
7. All submitted documents must be in English Language.
8. All supporting documents requested for in the questionnaire must also be provided.
9. Bidders may be asked to provide clarifications and/or additional information.
10. NSIA will examine the documents to determine completeness, general orderliness and sufficiency of response. Failure to complete any part of the questionnaire and/or to provide written answers to any further questions or requested additional information for clarification will result in the applicant's elimination from further consideration.
11. Please note that by responding to the questionnaire you accept that all answers provided are accurate and legally binding. NSIA reserves the right without further recourse to verify at its own cost the accuracy of any answers provided herein.
12. Any information given and later found to be incorrect upon verification shall lead to disqualification of the applicant.
13. Information given by the bidders shall be treated in strict confidence.
14. Bidders should kindly note that the Expression of Interest does not amount to any contractual obligation on the part of NSIA, and that NSIA is not obliged to invite tenders/quotation from any or all who express interest by responding to this EOI process.
15. The completed document shall be signed off and initialled by the Managing Director or an authorized person of the organization and rubber stamped on each page and signed on the last page in the space provided. In case the



signatory is not the MD, a letter of authorization signed by the MD needs to be provided to the expression of interest (please use the template in annex).

16. Bidders will bear all costs associated with preparation and submission of their applications.
17. Canvassing will lead to automatic disqualification of the bidder.
18. Submission is as per instructions given in the Request for Expression of Interest.
19. Late submissions will not be accepted. Any application received after the date of closure will be considered as late, therefore disqualified.
20. Only qualified firms will be invited to the next stage of tender and the submission of an Expression of Interest should not be taken as a guarantee of inclusion on the shortlist.

## 5.0 MANDATORY REQUIREMENTS

Prospective bidders are required to submit the following documents:

1. Detailed company profile reflecting current office address, email, telephone numbers, organogram, competence, evidence of ownership or assured access to relevant plants and equipment for the execution of the Project, while also indicating professional and non-professional personnel (where applicable).
2. Certificate of Incorporation with Corporate Affairs Commission (CAC) with copies of Forms CAC 1.1, CAC 2 or CAC 2A (as the case may be) showing the shareholding structure and CAC 7 or CAC 7A (as the case may be) showing the directors of the bidding company attached.
3. Evidence of physical registered office (CAC 3 or equivalent).
4. Evidence of company's current Tax Clearance Certificate for the past three years (2016, 2017 and 2018).
5. Three years audited financial account (2016, 2017 and 2018) duly signed and stamped by a registered auditor. In addition, provide 2019's management financial accounts for all companies involved. In the case of a new subsidiary company, provide the financial accounts of the parent company
6. Certified copy of bank statements for the last 12 months in line with Section 6, Part C of the EOI.
7. Joint Venture Agreement (JVA), Memorandum of Understanding (MOU) or Letter of intent (LOI) for consortium members (local parties in consortium must have all statutory requirements as listed).
8. Evidence of Pension Clearance Certificate in compliance with amended PenCom Reform Act 2014 and section 16 (6) (d) of the Public Procurement Act 2007.
9. Evidence of compliance with the Industrial Training Fund (ITF) Act 2011, in line with section 16 (6) (d) of the Public Procurement Act 2007.
10. Evidence of compliance with Nigeria Social Insurance Trust Fund (NSITF).
11. COREN practising license (for engineering firms).
12. Evidence of NEMSA certification (for electrical installation works).
13. Evidence of experience and successful completion of similar projects (as defined below in 13. i, ii and iii) executed in the last ten years (since 1<sup>st</sup> January 2010). Such evidence shall be in the form of valid and verifiable letters of award of contract and work completion certificates<sup>1</sup> or interim payment certificates, where such works are still in progress.
  - i. International firms shall show evidence of having completed two different projects of a minimum of a 5 MW<sub>p</sub> (singular installation) grid-connected PV power plant.

---

<sup>1</sup> Work completion certificate must include the following information:

- Project name and location;
- Client full name;
- Dates of start and completion;
- Role of the bidder in the project (e.g.: consortium lead, partner in consortium, subcontractor, etc)
- Description of the work done by the bidder.

- ii. Locally registered firms shall show evidence of having completed a minimum of 0.4 MW<sub>p</sub> singular Solar PV installation. or 1 MW in aggregate.
  - iii. Evidence of a successful experience performing Operation & Maintenance service of a grid-connected solar PV plant of at least 1 MW<sub>p</sub> for at least 2 years continuously during the last 5 years (since 1<sup>st</sup> January 2015).
14. List of company shareholders, directors and an organisation chart of the project company and all companies related to the company.
- i. Duly signed CVs with passport photographs of senior management involved in leadership, financial and technical components of the project. CV's of senior technical project staff must be accompanied by a copy of their valid COREN and NEMSA certificates.
15. Company's organizational structure (Organogram) showing corporate structure, subsidiaries and affiliates.
16. Current affidavit disclosing:
- i. That the company is not in receivership, insolvent or bankrupt.
  - ii. That the company does not have any Director who has ever been convicted in any court in Nigeria or any other country for criminal offence in relation to fraud or financial impropriety.
  - iii. Whether or not any officer of NSIA is a former or present Director, Shareholder or has any pecuniary interest in the bidder.
  - iv. That all documents submitted are true and correct in all particulars.

Failure to submit all documents stated above may lead to disqualification.

## 6.0 INFORMATION QUESTIONNAIRE

### Part A – General Information

1	Name of Organization	
2	Postal Address	
3	Principal Contact Person	Name: Position: Telephone: Email:
4	Physical Location of Business Premises (Note that a visit to your office may be made to confirm information provided as part of the evaluation)	Building Name: Floor: Street/ Plot: City:
5	Names of the Directors <b>NOTE:</b> Attach copies of Directors' identity cards / passports	1. 2. 3. 4.
6	Business Operations	Year Established: Duration of business operation:
7	Company Registration No. (Attach Copy)	Registration No: RC
8	Registration with relevant regulatory bodies	Registration body: Category of registration: Country:
9	In consortium? Please tick.	Yes:      No:
10	If yes, please fill section below:	
i	Name of Organization	
ii	Postal Address	
iii	Principal Contact Person	Name:

		Position: Telephone: Email:
iv	Physical Location of Business Premises (Note that a visit to your office may be made to confirm information provided as part of the evaluation)	Building Name: Floor: Street/ Plot: City:
v	Names of the Directors <b>NOTE:</b> Attach copies of Directors' identity cards / passports	1. 2. 3. 4.
vi	Business Operations	Year Established: Duration of Business Operation:
vii	Company Registration No. (Attach Copy)	Registration No: RC
viii	Registration with relevant regulatory bodies	Registration Body: Category of registration: Country:

## Part B - Eligibility

1. Has your organization or any of the directors been subject of legal proceedings for insolvency, bankruptcy, receivership or your business activities suspended for related reasons? **YES/NO.**  
If yes, please provide details. (you must present legal documentary evidence that you are cleared, and your business is now solvent).
2. Have you fulfilled your obligations to pay taxes and social security contributions for the last three years? **YES/NO.**
3. Has your organization or any of the directors or agents been subject of legal proceedings for corrupt or unethical business practice or offered any inducement to any procurement entity so that you can be considered for award of a tender? **YES/NO.**
4. Has the firm making this application or any of its Directors been debarred or suspended from participating in public procurement or has any procurement entity-initiated proceedings of that nature against the firm or one of its directors, for any reason whatsoever? **YES/NO.**
5. Have you had any contracts terminated for poor performance in the last five years, or any contracts where damages have been claimed by the contracting authority/client? **YES/NO.**

Part C: Financial Information

Bankers	Name of Banker: Address of Banker: Contact Person and Title: Telephone No.: Email:
	Name of Banker: Address of Banker: Contact Person and Title: Telephone No.: Email:
	Name of Banker: Address of Banker: Contact Person and Title: Telephone No.: Email:

Gross revenues	2016 (USD)	2017 (USD)	2018 (USD)
Source of finance for the last 3 years:			
1.			
2.			
3.			
4.			

Attach a copy of the firm's audited accounts for the last three (3) years and certified bank statements for the last 12 months, with letters of reference from the bankers regarding the firm's credit position. **Please provide for all parties in the consortium.**

Part D: Health, Safety and Environment

1. Does your organization have ISO 14001 and/or 45001 certifications? YES/NO

If yes, please attach a copy

2. Does your organization have a safety policy? YES/NO

If yes, how often is it reviewed? -----

(Attach a copy)

3. Does your company have a Safety, Health & Environment Management plan?

YES/NO ..... (provide evidence)

4. If yes in (2) above, who in your organization is responsible for the implementation and management of the plan? (Attach profile of individual)

.....

5. How does your organization capture and document safety and other related incidences at your workplace? (Attach proof)

.....

.....

.....

6. What is the recorded "accident free" period at the time of submission of this application? ..... days.

7. What is longest "accident free" period ever achieved at your workplace? .....days



8. Has your organization ever been suspended from undertaking any works for safety, health and environment related reasons? YES/NO..... (If yes attach Incident report).
9. Has your organization or the consortium partner ever been charged for noncompliance or violation of any safety related regulations? YES/NO.
10. What is the average number of your company's regular employees?  
.....

Part E: Industry Information

**1. Company Registration**

Provide list and attach copy of registration certificates with relevant bodies.

**2. Project Delivery History**

**a) Completed Projects**

Provide information on relevant power projects completed over the last ten (10) years.

SN.	Client	Project Title & Location	Start Date	End Date	Project Cost/Value (USD)	Sub-contractors (if any)- up to 3
1						
2						
3						
4						
5						

**a) On-going Projects**

Provide information on up to five ongoing relevant power projects by your firm.

SN	Client	Project Title & Location	% Completion	Expected Completion Date	Project Cost/Value (USD)	Funding Source
1						
2						
3						
4						
5						

*(You could expand the table if space provided is not sufficient.)*

**3. Experience**

a) How many years has your firm been engaged in the power projects business?

.....

b) Describe nature of work performed by your firm.....

.....

c) How many years of experience have you had in the type of work described in (b) above.....

d) State the labour force engaged at any one time by your firm.

Maximum..... Minimum.....

PART F: Certification

I/We do hereby certify that the information given above is correct in all respects.

Full Name:

Designation/Position:

Signature:

Date:

Company Stamp:

## 7.0 ANNEX

Annex 1: Template of the letter of authorization (Introduction of the signatory)

Date: XXXXX

**Managing Director,**  
Nigeria Sovereign Investment Authority,  
4<sup>th</sup> Floor, The Clan Place,  
Plot 1386A, Tigris Crescent, Maitama,  
FCT Abuja,  
Nigeria,

### LETTER OF AUTHORIZATION

Dear Sir,

In response to the Invitation for Expressions of Interest (EOI), published on [Date of Publication], to tender for the EPC and O&M Services of 10 MWp Solar PV power plant in Kano/Nigeria, we would like to authorize and direct [Name of Authorized representative] to sign all the required documents for the bidding process on behalf of our organization.

Full name: [insert full name of authorized representative]  
Title: [insert title/position of authorized representative]  
Capacity: [insert the person's capacity to sign for the Company]  
Address: [insert the authorized representative's address]  
Phone/fax: [insert the authorized representative's phone and fax number, if applicable]  
Email: [insert the authorized representative's email address]

Name and Designation

Signature and Stamp

**Important note: The letter is to be furnished on the letterhead of the organization.**